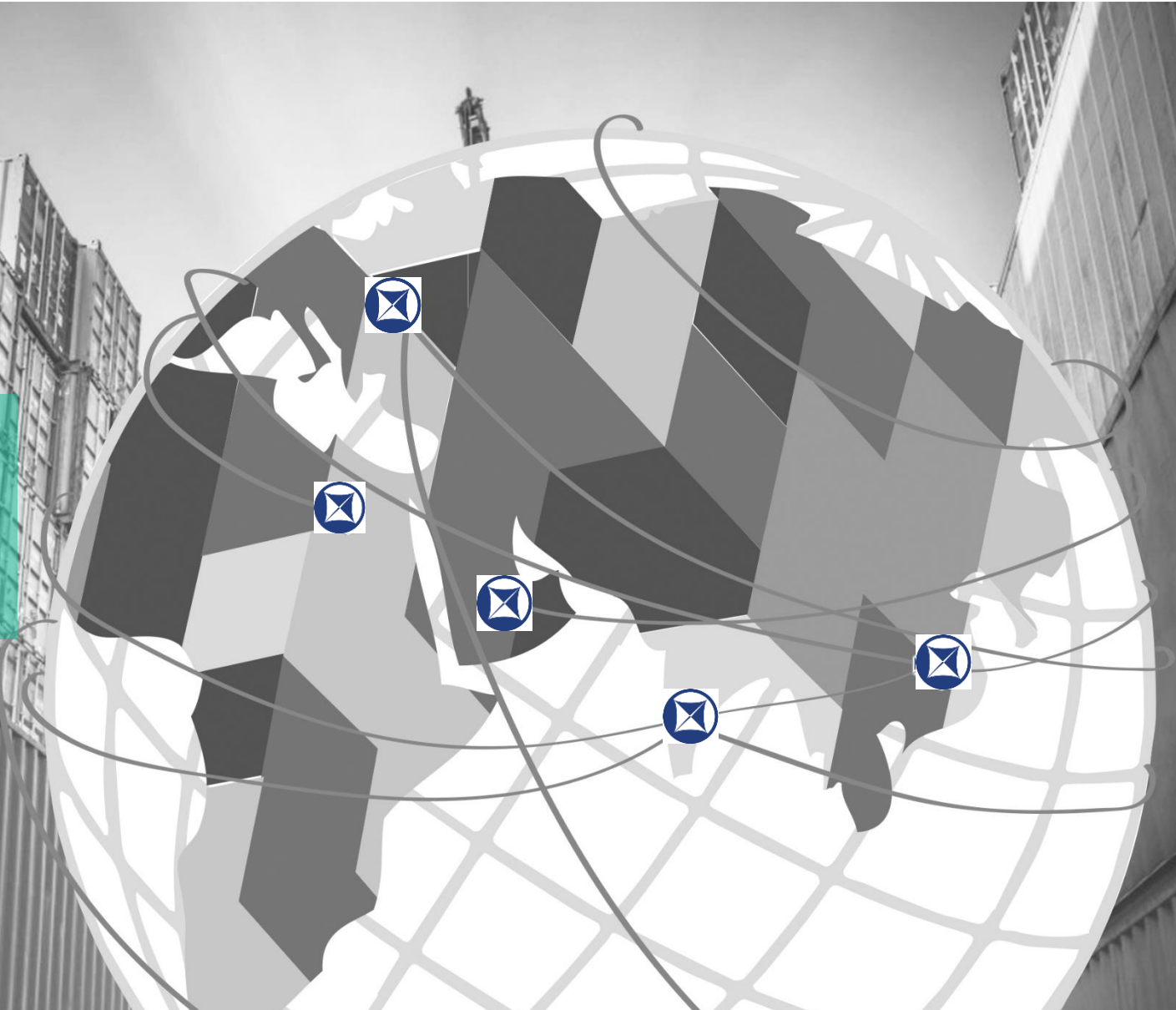


Welcome to Tradewind



Tradewind
Intelligent Trade Finance

TRADEWIND

Overview

Founded in 2000, with more than 20 offices in 13 countries including our headquarters in Germany, Tradewind is at the forefront of international trade finance.

In Jakarta, Indonesia, Tradewind's agent is PT PRIME Consultancy



Bangladesh Bulgaria China Germany Hong Kong Hungary
Iceland India Indonesia Pakistan Peru Spain Turkey UAE UK USA

SERVICES

EXPORT FACTORING SERVICES

- 100% non-recourse
- Advance up to 95% within 24-48 hours
- Collections and reporting

SUPPLY CHAIN FINANCE

- Maximize growth
- Avoid discrepancies and fees
- Faster funding and higher advance rates

REVERSE FACTORING

COLLATERAL MANAGEMENT

WE FINANCE



Manufacturers



Exporters
& Importers



Branded
Companies



Wholesalers

INDUSTRIES SERVED



Apparel
& Textiles



Food & Beverage



Consumer Goods



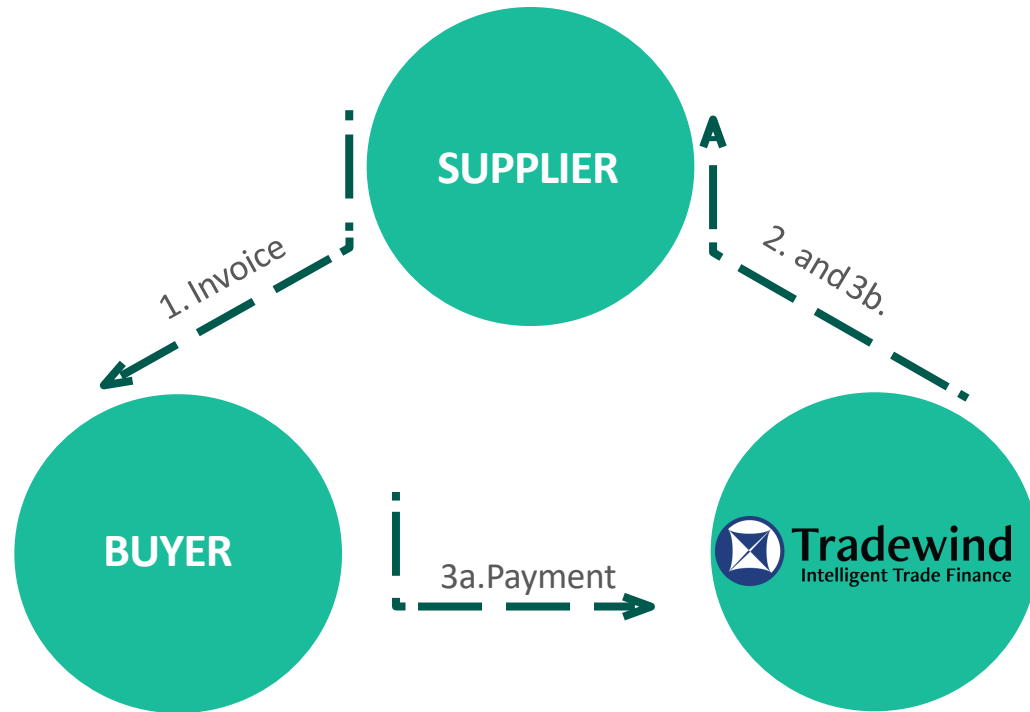
Industrial
& Mechanical



Electronics

EXPORT FACTORING

POST SHIPMENT



HOW IT WORKS:

1. Supplier invoices buyer
2. Tradewind advances up to 95% of invoice within 24-48 hours
3. a. On invoice maturity, buyer pays to Tradewind
b. Tradewind remits the reserve to the supplier

BENEFITS OF FACTORING

- **MITIGATE CREDIT RISK**
Tradewind gives you complete coverage from default or shortfall of payment from overseas buyers
- **OUTSOURCE YOUR COLLECTIONS AND REPORTING**
Tradewind acts as an extension of your accounts receivable department
- **IMPROVE CASH FLOW**
Tradewind turns your invoices into immediate cash
- **OFFER OPEN ACCOUNT PAYMENT TERMS**
Compete for larger overseas customers by offering open account payment terms

36%

Countries considered high risk for trade

72.5%

Percentage of late payments globally

82%

Of SME failures is due to poor cash-flow management

PAYMENT TERMS WE FINANCE

- Open Account
- Documents against Acceptance (DA)
- Documents against Payment (DP)
- cash against documents (CAD)
- Deferred LC

Tradewind is represented in Indonesia by:

Volker Bromund
Executive Director

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